

Lorain County Solid Waste and Recycling Collection Consortium

Services Committee Presentation

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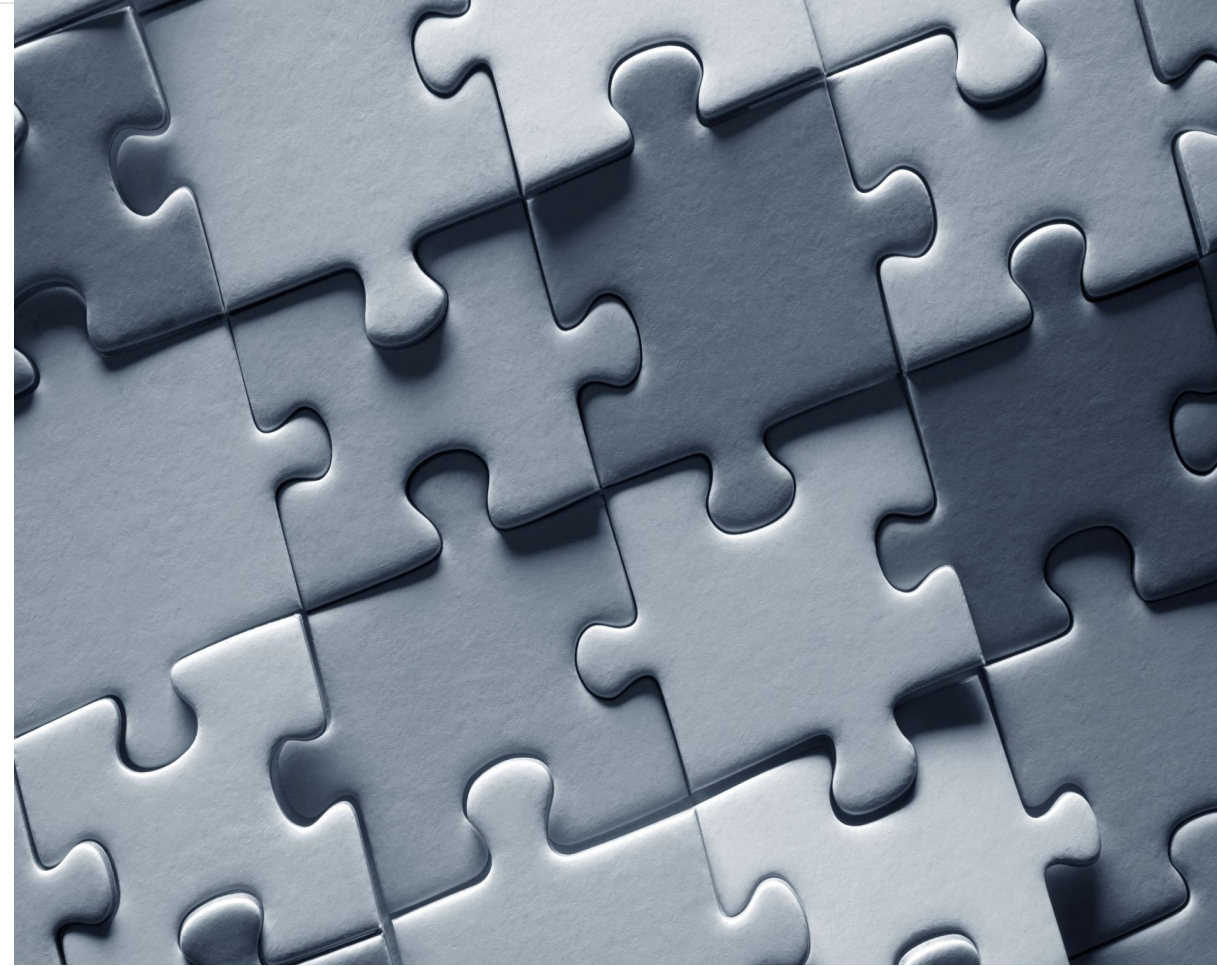


AGENDA

- What is a Consortium?
- Lorain County Communities Involved
- How the Lorain County Consortium Started
- Benefits
- Consortium Pricing
- Bid Pricing
- Comparative Political Jurisdiction Pricing
- Contract
- Next Steps for Interested Political Jurisdictions

WHAT IS A SOLID WASTE CONSORTIUM?

A consortium is an association of communities that come together to jointly bid on a solid waste contractor using the purchasing power of the larger combined population in order to receive solid waste services for a fair and consistent price.



POLITICAL JURISDICTIONS CURRENTLY INVOLVED

1. Amherst Township
2. City of Avon Lake
3. Brighton Township
4. Eaton Township
5. Elyria Township
6. Grafton Township
7. Huntington Township
8. Penfield Township
9. Pittsfield Township
10. Rochester Township
11. Rochester Village
12. Sheffield Township
13. Carlisle Township

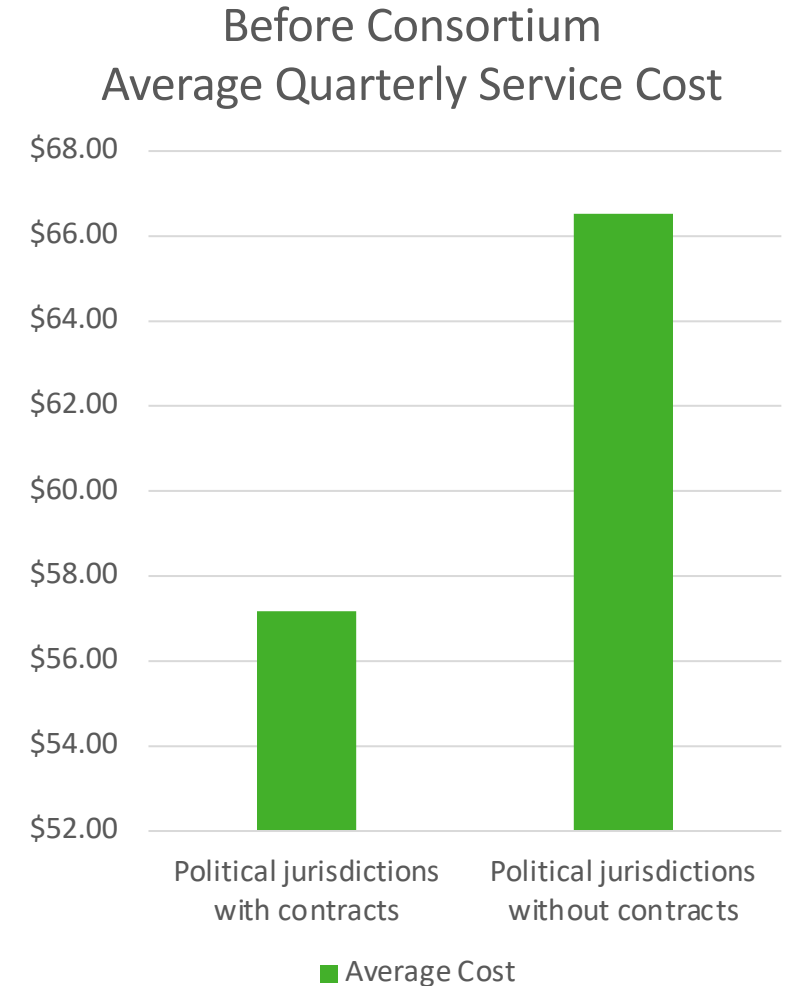
Community	Population	Residential Units Per Contract
Amherst Township	6,548	2,000
City of Avon Lake	25,588	9,000
Brighton Township	863	300
Eaton Township	5,904	2,000
Elyria Township	3,252	1,200
Grafton Township	2,801	1,000
Huntington Township	1,400	490
Penfield Township	1,823	650
Pittsfield Township	1,597	600
Rochester Township	633	260
Rochester Village	159	80
Sheffield Township	3,966	800
Carlisle Township	7,124	3,000
TOTAL	60,658	21,480

Together
Greater
Purchasing
Power



LORAIN COUNTY CONSORTIUM – HOW IT STARTED

1. Lorain County Communities had issues with pricing and services due to lack of competition for solid waste services.
2. Communities began to meet and discuss challenges.
3. Made agreement with Solid Waste Management District and legal firm to form the Consortium in 2013.
4. Determined individual community needs and preferences.
5. Released and received solid waste service bids for PAYT, recycling, and yard waste.
6. Evaluated bids, prepared contracts, finalized plan.



BENEFITS - FINANCIAL

- Purchasing power is greater because of the combined population
- Leverage for communities to realize improved pricing for same or better services
- Lower costs for waste and recycling services
- Fuel usage tied to formula and Midwest price index for diesel
 - The formula in the contract keeps fuel prices under control unless oil has significant increases impacting diesel.
 - Fuel prices drop – residents receive a rebate
- Consortium members can opt-out after learning bid responses
- Pricing difference between cart sizes



BENEFITS – COMMUNITY

- Special services (i.e., bulk pick-up)
- Yard waste can be included as a service
- Reduced truck traffic
- Residents have choice of cart size for family needs
- Consortium Committee meets quarterly to review service and discuss joint garbage and recycling issues
- Municipal buildings receive solid waste services at no cost
- Service for municipal special events are included
- County provides bidding and public notice services
- Legal and consulting services provided by Consortium



CONSORTIUM PRICING

- New Participant Fee
 - \$5,000 not refundable
- Admin Fee – residential units pay administrative fee to cover legal, consulting, and Solid Waste District administrative cost for bid development and Consortium management.
 - Administrative fee is adjustable once a year.
 - The fee is \$0.60 per quarter (adjusted 2nd quarter of 2021).
- If Consortium decides to end relationship with all communities, funds are divided equally amongst active members.

BID PRICING 2019

Avon Lake

All Other Consortium Communities

Service	Per Month					
	Kimble Alternate Bid	Rumpke Base Bid	Rumpke Alt #1	Rumpke Alt #2		Republic Base Bid
				Current Communities and Elyria Twp	Avon and Avon Lake	
96 gal trash & 64 gal recycle	\$20.62	\$25.90	\$19.75	\$18.90	\$20.15	\$26.00
64 gal trash & 64 gal recycle	\$18.56	\$23.31	\$17.78	\$17.01	\$18.14	\$23.40
32 gal trash & 64 gal recycle	No Bid	\$20.98	\$16.00	\$15.31	\$16.32	\$21.06
Yard Waste (Mar-Dec)	\$3.75	\$25.00	Not Offered	No Bid	No Bid	No Bid
Notes	The Yard Waste Price is based on all service subscribers in the jurisdiction paying for yard waste service, if yard waste service was selected by the jurisdiction. Yard Waste service only provided in conjunction with the refuse/recycle service.		None	None	None	None

BID PRICING 2024

Avon Lake

All Other Consortium Communities

Service	Per Month		
	Kimble Alternate Bid	Rumpke Base Bid	Rumpke Alt #1
96 gal trash & 64 gal recycle	\$23.43	\$27.71	\$21.13
64 gal trash & 64 gal recycle	\$21.09	\$24.94	\$19.02
32 gal trash & 64 gal recycle	\$18.98	\$22.45	\$17.12
Yard Waste (Mar-Dec)	\$3.71 Manual \$3.45 Cart Based	\$26.75	Not Offered
Notes	The Yard Waste Price is based on all service subscribers in the jurisdiction paying for yard waste service, if yard waste service was selected by the jurisdiction. Yard Waste service only provided in conjunction with the refuse/recycle service.	None	None



COMPARATIVE POLITICAL JURISDICTION PRICING

Service	Per Month				
	Avon (population 24,847) Lorain County	Bedford (population 12,555) Cuyahoga County	Sandusky (population 25,095) Erie County	Medina (population 26,094) Medina County	City of Brunswick (population 34,880) Medina County
96 gal trash & 64 gal recycle	\$22.61	\$17.40	\$26.67 - \$33.33	\$16.00	\$19.30
64 gal trash & 64 gal recycle	\$21.24				
Consortium	No	Yes	No	No	No
Notes		City hauls yard waste	No contract No curbside recycling	City hauls trash & yard waste No curbside recycling	City branch chipping one week and seasonal leaf collection

All prices for weekly collection. Costs sourced in year 2023.



Contract Specifics

CONTRACT

- Prior Contract
 - Start – April 2019, Expired – March 2024
- Current Contract
 - Start - April 2024, Expires – March 2029



MOVING FOWARD

- Commitment to Consortium
 - Decision to join (vote by trustees/council) and
 - Membership approval by the current consortium members
 - Resolution authorizing membership
 - \$5,000 participation fee
- Obtain Service Preferences
 - Trash and Recycling Carts
 - Day of the week for service
 - Number of dumpsters for Township
 - Extra dumpsters for special collection days



TRASH AND RECYCLING CARTS

- One 96, 64, or 32-gallon wheeled trash container
 - Contractor replaces lost or damaged collection container at request of the resident.
 - Resident can choose to rent additional containers. Contractor shall bill the resident directly.
 - Political jurisdiction not be responsible for any additional charges.
- One 64-gallon wheeled recycling container
- Collection containers must be differentiated to make them easily distinguishable.



BULKY ITEMS

- Bulky waste
 - Furniture
 - Appliances
 - Televisions
 - Carpet and padding
 - Mattresses and box springs
 - Child's play equipment
 - Fencing
 - Christmas trees
- Bulk pick-up occurs monthly.
- Schedule determined following Notice of Award.

DAY OF COLLECTION

- Political jurisdiction identifies a preferred day for collection.
- Holidays
 - New Year's Day
 - Fourth of July
 - Labor Day
 - Thanksgiving
 - Christmas Day
- Collection routes determined following Notice of Award



FUEL SURCHARGE

- Prices for diesel may be adjusted when the price of diesel fuel has changed during the preceding quarter in increments of at least \$0.25/gallon.
- The base price for fuel to be utilized in determining if a fuel price adjustment is appropriate on the Monday preceding the bid opening.
- Pricing will be determined by the weekly on-highway retail diesel fuel price – all types for the Midwest region maintained by the US Department of Energy Information Administration.



NEXT STEPS

- Commitment to Consortium
- Obtain Service Preferences
 - Trash and Recycling Carts
 - Day of the week for service
 - Number of dumpsters for Township
 - Extra dumpsters for special collection days
- Release Bid Packet
 - Includes individual community service preferences
 - Includes limited fuel surcharge
- Evaluate bids
- Prepare contracts and awards to be adopted – Resolution by Township

Questions



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